## (on Seller's Letterhead)

| Company name<br>Letter of Intent #<br>(or ICPO #) |   |  |  |
|---|---|--|--|
| FU  | ILL CORPORATE OFFER #   |  |  |
| To:<br>Attn:                                      |   |  |  |
| and corporate responsib                           | , hereby state and represent that we confirm with full legal ility under penalty of perjury that we are ready, willing and able to sell and encumbered commodity, as follows: |  |  |
| PRODUCT   | ;   |  |  |
| ORIGIN  | <b>:</b>  |  |  |
| QUALITY   | : per specification attached  |  |  |
| TOTAL QUANTITY                                    | : () M.T.   |  |  |
| MONTHLY DELIVERY                                  | : () M.T.   |  |  |
| DURATION  | : months with Rolls & Extensions  |  |  |
| TERMS OF DELIVERY                                 | : CIF port  |  |  |
| PRICE   | : () / M.T.   |  |  |
| PAYMENT   | : Irrevocable, Documentary, (non)Transferable, Divisible, Revolving Letter Of Credit, issued by Buyer's top 25 World Bank, covering the cost of one month shipment.           |  |  |
| PERFORMANCE BOND                                  | :   |  |  |
| INSPECTION  | : SGS for Quantity and Quality  |  |  |
| COMMISSION  | : US \$X.X0 Seller side, US \$X.X0 Buyer side, paid by Buyer.   |  |  |
| PROCEDURE:  |   |  |  |

1) 2) 3)

|              | SPECIFICATION   |
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| <u>NOTES</u> |   |
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|              | 1. All parties including consultants' fees, will be protected by the issuance of an |
|              | irrevocable fee agreement and pay order by buyer, including all rolls and           |
|              | extensions of any spa bearing the same parties, and original transaction code.      |
|              | 2. This FULL CORPORATE OFFER # is for the exclusive benefit                         |
|              | of the addressee only and supersedes any previous FCO. This FCO cannot be           |
|              | published or transferred.   |
|              | 3. This FULL CORPORATE OFFER # is valid for a period of                             |
|              | () days, starting with the date of signature.                                       |
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| ER:          |   |
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| Sta          | mp and seal   |

BUYER:

| President /CEO: | - |  |
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